



MAJOR INDUSTRIES, INC.

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GENERAL INFORMATION

MAJOR INDUSTRIES is your one-stop source for daylighting products. Ranked as one of the top three daylighting manufacturers in the United States, only Major Industries claims a 96% on-time delivery rate. We're one of the oldest firms in the industry and the only manufacturer in America to offer a complete line of daylighting products. Maybe that's why more architects, engineers, and design-build customers turn to us for those challenging, high profile showcase skylights. Our skylights and wall systems have been specified for everything from museums and churches to industrial facilities and department stores. And our quality and service turn new customers into repeat customers.

SkyPrice™ is an innovative pricing system that gives you a competitive advantage when preparing budgetary quotes. Whether you're an architect, specifier, builder, or developer, you need to provide high quality proposals packed with information. With SkyPrice, you can get fast accurate skylight pricing on the front end of a project – easily! Just call Major Industries with the curb dimensions, snow load or building location, and type of glazing material you are interested in using. SkyPrice will generate a budgetary quote in a matter of minutes.

Final SkyPrice quotes are valid for 45 days from your quotation date. Accepted orders are "price protected" for an additional 120 days. Your delivered price can be guaranteed for a longer period of time with the purchase of our optional price protection plan*. This plan covers unexpected price changes over longer construction schedules due to raw material and labor increases only. It does not cover size or scope of work changes. You can rely on these prices because SkyPrice draws data on actual costs from multiple databases in Major's factory-wide computer network. The result? Numbers you can count on! SkyPrice quoting is available for glass, acrylic, polycarbonate, and translucent fiberglass sandwich panel glazing materials.

EIGHT REASONS TO SPECIFY MAJOR INDUSTRIES

1. *Free feasibility consultation:* The right system for your application
2. *Decades of experience:* We've seen it all before!
3. *Innovative technology:* Computerization from quote to shipment
4. *Extensive product line:* All types of glazing
5. *On-time delivery:* Direct trucks for larger jobs
6. *Low warranty cost:* High performance and reliability designed in
7. *Field-tested reliability:* 8,000 installed systems and counting!
8. *Number 1 in service and support:* Well-trained and responsive

IN A HURRY? Check out Major's interactive web based system at www.majorskylights.com. The system can be used to speed up the process of ordering a pre-engineered skylight. With Quick Ship™, you receive ultra fast delivery, error-free designs, and significant cost savings.